



Vendor Manager

TenneT is growing fast to realize its strategic ambitions. We play a leading role in driving the energy transition. We are looking for a **Vendor Manager** at our location in Arnhem who will contribute to this and that might be you?

In your role as a **Vendor Manager** you will help consolidate TenneT's IT partner landscape and support the transformation of IT suppliers into IT partners. You achieve strategic and tactical objectives and you ensure that the quality of service provided by partners remains optimal.

As a **Vendor Manager** at TenneT you do not work alone! You work at BTO, TenneT's IT organization. You are part of the Vendor and Supply management team within the IT operations department. You also frequently collaborate with stakeholders in the Business, partners and suppliers and colleagues in other teams, such as Procurement, Legal and Finance. Versatile work around a partner landscape worth tens of millions, in which consolidation, outsourcing, sustainability and added value are key concepts. With the ultimate goal of developing a future-proof electricity grid that can realize and permanently support the climate ambitions of our society. The Energy Transition is what unites everyone within TenneT. You contribute to TenneT's Sourcing Strategy and help develop a manageable and consolidated IT partner landscape for TenneT.

Your contribution to TenneT

Vendor management:

- You maintain a solid relationship with internal and external partners/suppliers on a strategic / tactical level.
- You develop and grow capabilities of existing strategic partners to use their knowledge and expertise in creating value and exploring new business model.
- You identify (new) capabilities and potential strategic partners for business model innovations through analyzing external (market/ industry) developments.
- You link relevant partners to TenneT's (most) strategic programs.

Sourcing strategy:

- You support and you help implement TenneT's sourcing strategy & Partner Strategy

Vendor portfolio management:

- You set up / further build on guidelines and governance for (strategic) partnerships to maximize added value, quality and performance of relationships.
- You manage the strategic vendor portfolio and relationships with the technology partners.
- You lead the launch process of new partners with the end goal to maximize the effectiveness of the relationship.
- You manage the growth and monetization of current and future strategic partnerships.
- You supervise cross-border implementations of partnerships.
- You maximize economies of scale in contract portfolio (e.g. license vendors such as SAP, Microsoft and Oracle).

Additional information

- The weekly working hours are 32-40.
- The salary indication for this role is between €4.675,= and €9.196,= gross per month, based on a 40 hours work week, in salary scale 9 of our CAO TSO.
- TenneT offers you 43 days off per year.
- We offer you a NS train card, based on first class travel (business use only).
- TenneT is mindful of employees' private circumstances, and we consider flexibility in a job and a healthy work-life balance as very important.
- Hybrid working is a requirement for this role.
- Type of contract is indefinite.
- We only proceed with candidates who have EU residency. We do not offer a work visa/ sponsorship.
- Job interviews for this position will be (partly) in English. Please send us your application document in English as well.
- A VOG (certificate of conduct) is required for this position.

Our offer



We are family friendly and flexible



Health - your basis



Modern working environment



Attractive remuneration and social benefits



Personal development

Our recruiting process

For further questions regarding the recruitment process, please contact:
Judith Segura - van Bruggen | Senior Corporate Tech Recruiter | Talent Acquisition Team
judith.segura-vanbruggen@tennet.eu

For questions relating to the position:

Your profile and background

In concrete terms, you realize / take with you:

- A consolidated partner landscape from a four-tier model based on strategy, risk, finance and value for TenneT's customers.
- You have a good sense of humor and you have the ability to think critically and independently.
- Agile and manageable management of partners in a contractual, operational and financial sense.
- Strong team performance that improves the performance of both individual team members and partners.
- Experience in managing external partners and suppliers, in particular escalations and negotiations.

Knowledge of and experience with:

- Spend analyses.
- Partner/supplier models.
- Contract management, both from (IT) operations and legal perspectives.
- You can communicate well at different levels, from top management to the implementers. You explain complex matters briefly and concisely. You know how to 'sell' the changes.
- Transparent working method. You say what you do and you do what you say. You are open about mistakes and you can process criticism in a positive way.

Your profile:

- This position requires a bachelor or academic working and thinking level.
- You have at least 7+ years of relevant experience in the working field of IT Vendor management and/or IT Contract management.
- You have an eye for detail, you are structured and you work independently.
- You skillfully navigate around conflicting interests and you bring people together. You are not afraid to voice a conflicting opinion.
- You are comfortable dealing with conflicting opinions.
- You have a strong persuasive mindset.
- You show independence, initiative, and the ability to work in a team.
- You have strong analytical thinking and problem-solving skills.
- You enjoy working with other disciplines such as Procurement and Finance and you actively seek them out to collaborate.
- You are pro-active and an analytical thinker and you are capable of and prioritizing effectively in fast-paced environments, with a strong focus on quality and detail.
- You have excellent communication skills in English and Dutch. Any other language (like German) is a bonus.

Software knowledge:

- You are familiar with Fin Ops and license management.
- You have the ability to close out deals and you are an experienced contract negotiator with software vendors such as Microsoft, SAP and Oracle.
- Experience in implementing SW agreements and Bills of Material (BOM).
- Experience with SW audits is a plus (not required).
- You know how to work with SW distributors.

- Technically savvy, good grasp of IT on concept level, can translate "IT to Business".
- Solid understanding of developments and trends in the IT industry.

This will be our challenge

BTO will drive security of supply, energy transition, organizational and financial health through digital, data and analytics. BTO will secure solid foundations through seamless end-user services (UX), industry-leading cybersecurity setup and resilient data centers and cloud infrastructure. BTO will have consistent business/BTO alignment, strategic partnerships with vendors and clear standards on architecture, vendor & portfolio management and security. BTO will unlock value of data and digital by building all the necessary enablers (incl. data platform, data governance processes, capabilities) and embedding innovation initiatives into business roadmaps.

AI and more about TenneT

Since we use AI as part of our recruiting process, we would like to create transparency and clarity at this point. The AI serves exclusively as a supporting and recommending tool to make our processes even faster and more efficient. At no time are automated decisions made.

TenneT is a leading European grid operator. We are committed to providing a secure and reliable supply of electricity 24 hours a day, 365 days a year, while helping to drive the energy transition in our pursuit of a brighter energy future – more sustainable, reliable and affordable than ever before. In our role as the first cross-border Transmission System Operator (TSO) we design, build, maintain and operate over 25,000 kilometres of high-voltage electricity grid in the Netherlands and large parts of Germany, and facilitate the European energy market through our 17 interconnectors to neighbouring countries. We are one of the largest investors in national and international onshore and offshore electricity grids, with a turnover of EUR 9.2 billion and a total asset value of EUR 45 billion. Every day our 8,300 employees take ownership, show courage and make and maintain connections to ensure that the supply and demand of electricity is balanced for over 43 million people.

Lighting the way ahead together

<https://careers.tennet.eu/careers/JobDetail/92657>